



32 Commerce Street  
Springfield, New Jersey

**Manufacturers Marketing, Inc.**

Telephone: Code 201 -376-5148

August 25, 1964

Mr. Theodore H. Nelson  
Interlocking Sys. Co.  
Box 1546  
Poughkeepsie, N.Y.

Subject: Your inquiry to Allegany Inst. Co.

Gentlemen:

Your interest in our principal's products is certainly appreciated.

As exclusive representatives in this area, we would like to assist you in applying these products to your needs.

Technically competent engineers are available at Manufacturers Marketing, Inc. to answer your questions -- they will personally work with you on your specific problem.

Manufacturers Marketing, Inc. maintains a large demonstration laboratory in Springfield, equipped with the instruments and components manufactured by our principals. You are always welcome here and if it is more convenient for you, we will demonstrate units in your plant.

As our customer, you will receive our primary attention.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'John Schlueter'.

MANUFACTURERS MARKETING, INC.

ji  
Enclosures

P.S. We invite your review of other products we market (attached) for use in your application. Should you wish to be informed regularly of new product introductions please so indicate on the enclosed reply card.